

ASPOCOMP GROUP OYJ STOCK EXCHANGE RELEASE Feb 11, 2004 8:00AM

ASPOCOMP GROUP FINANCIAL PERFORMANCE 2003

- The net sales for the year 2003 was EUR 182.3 million (EUR 182.9 million in 2002), the result improved to EUR -0.9 million (EUR -18.6 million). The negative currency impact on sales was EUR 10.0 million.
- The Q4 net sales grew by 3.9 % to EUR 50.5 million compared to the Q3 net sales. Q4 operating profit increased to EUR 2.0 million from EUR 0.7 million during Q3.
- The Board of Directors will propose a dividend of EUR 0.30 per share to be distributed to the shareholders.

GROUP NET SALES AND PROFIT, OCTOBER - DECEMBER 2003 (comparable figures, 10-12 / 2002)

Although the general economic environment continued to be unstable during the Q4 the capacity utilization rate of the global printed wiring board (PWB) market in Q4 was higher than during the Q3.

Net sales totaled EUR 50.5 million for the fourth quarter compared with EUR 51.6 million during the corresponding period previous year. The depreciation of the US dollar compared to the Euro continued, especially during December. The negative impact of the depreciation of the US Dollar on the net sales was about EUR 3 million. The average currency rate of the US Dollar compared to the Euro during the fourth quarter was about 6 % below the third quarter level and about 19 % below the level of the fourth quarter previous year.

Profit before depreciation totalled EUR 8.3 million (EUR 12.2 million). Operating profit for the period totalled EUR 2.0 million (EUR 4.8 million). Net financial expenses were EUR 0.2 million (EUR 0.4 million).

The profit before taxes was EUR 1.8 million (EUR 4.4 million). The net profit after taxes and minority interest for the period was EUR 3.9 million (EUR 5.1 million). The reported earnings per share totalled EUR 0.39 (EUR 0.51). Cash flow from operations totalled EUR 16.2 million (EUR 17.4 million).

GROUP NET SALES AND PROFIT, JANUARY - DECEMBER 2003 (comparable figures, 1-12 / 2002)

Net sales totaled EUR 182.3 million for the fiscal year 2003 compared with the reported EUR 182.9 million during the corresponding period previous year. The negative impact of the depreciation of the US Dollar on the net sales was about EUR 10.0 million.

Widening the customer base according to the Aspocomp Group's strategy continued as planned. The share of the sales to company's five

biggest customers, Nokia, Sanmina-SCI, Elcoteq, Siemens and Ericsson, was 59 % (the share of the five biggest in 2002 was 68 %).

Profit before depreciation totaled EUR 24.4 million (EUR 7.2 million). Operating loss for the period totaled EUR 5.3 million (loss of EUR 23.2 million). The operating loss for the period includes the EUR 4.3 million's non-recurring costs, EUR 3.6 million of which resulted from the downsizing of the Padasjoki printed wiring board factory. Net financial expenses decreased to EUR 1.3 million (EUR 2.7 million).

The loss before extraordinary items was EUR 6.6 million (loss of EUR 25.9 million). The loss before taxes was EUR 6.6 million (loss of EUR 25.9 million), and the net loss for the period after taxes and minority interest was EUR 0.9 million (loss of EUR 18.6 million). Earnings per share totaled EUR -0.09 (EUR -1.86). Equity per share was EUR 10.20 (EUR 10.85). Cash flow from operations totaled EUR 25.4 million (EUR 26.0 million).

#### BUSINESS SEGMENTS

	10-12/03	10-12/02	1-12/03	1-12/02
Printed Wiring Boards				
Net Sales, MEUR	38.5	43.7	142.5	150.0
Printed Wiring Boards				
EBIT, MEUR	-0.1	3.9	-11.1	-24.0
Mechanics and Modules				
Net Sales, MEUR	12.0	7.9	39.8	32.9
Mechanics and Modules				
EBIT, MEUR	2.2	0.9	5.8	0.8

Printed Wiring Boards (PWB), October - December 2003 (comparable figures, 10-12 / 2002)

Fourth-quarter net sales for the PWB segment totaled EUR 38.5 million (10-12/2002: EUR 43.7 million). The negative impact of the depreciation of the US Dollar on the PWB net sales was about EUR 3 million. The net sales of the Asian units increased almost 97 % and their share of the segment's net sales was close to 40 % (26 %). The EBIT was EUR -0.1 million (EUR 3.9 million).

Printed Wiring Boards (PWB), January - December 2003 (comparable figures, 1-12 / 2002)

The PWB segment net sales for the period decreased to EUR 142.5 million (1-12/2002: EUR 150.0 million). The negative impact of the depreciation of the US Dollar on the segment's net sales was about EUR 10.0 million. The EBIT was EUR -11.1 million (EUR -24.0 million).

million). Utilization rates of all the PWB factories are expected to increase towards the year-end 2004.

As a result of the changes in the business environment the operations of the Padasjoki PWB factory were notably downsized after the personnel negotiations concluded on May 26, 2003

The Padasjoki factory's share of the Group net sales in 2002 was about 5 %. The non-recurring cost related to the downsizing totaled EUR 3.6 million. The share of the fixed assets was EUR 2.7 million and the share of the personnel costs related to the redundancy was EUR 0.5 million.

Aspocomp Group's subsidiary Aspocomp Oy sold the fixed assets and inventories related to the printed wiring board business of its Teuva factory to Cibo-Print Oy. The sale of the business does not have any significant effect on the Aspocomp Group's profitability. The closing date was in the beginning of September. Aspocomp Oy became a shareholder of the company with a 19.1 % share. The share of the Teuva PWB factory of the Aspocomp Group's net sales in 2002 was about 6 %.

During the summer of 2003 P.C.B. Center (Thailand) Co., Ltd. increased its share in its subsidiary Calcorp Ltd. from 50 % to 100 %. Eliminating the cross ownership the Aspocomp Group's share in P.C.B. Center's ownership and voting rights increased to 56.4 %.

Mechanics and Modules, MM, October - December 2003 (comparable figures, 10-12 / 2002)

Net sales for the Mechanics and Modules business segment during the fourth quarter totaled EUR 12.0 million (EUR 7.9 million). As a result of the increased sales to the customers in the telecommunications industry, the segment's EBIT increased to EUR 2.2 million or to 18.1 % of the net sales (EUR 0.9 million; 11.4 %).

Mechanics and Modules, MM, January - December 2003 (comparable figures, 1-12 / 2002)

The Mechanics and Modules segment net sales for the period increased to EUR 39.8 million (1-12/2002: EUR 32.9 million). The EBIT for the segment was EUR 5.8 million (EUR 0.8 million).

#### R&D Joint Ventures

The research and product development companies Asperation Oy and Imbera Electronics Oy made good progress according to their plans during the period under review.

Asperation Oy, a research and product development company jointly owned by Aspocomp Group Oyj and Perlos Corporation, announced its first year achievements to investors, analysts and media on September 19, 2003 in Helsinki. The company showcased two new product prototypes, a speaker and a microphone, both of which can be

integrated into the casing of a mobile phone. Size, weight, cost, manufacturability, acoustic quality and design flexibility in product design of mobile devices are all obviously key issues that these solutions address admirably. The principles and manufacturing processes of the aforesaid innovations are filed for patents.

#### Business by area

During the year 2003 the Aspocomp Group net sales were divided by area as follows: Europe 66 % (56 %), Asia 17 % (17 %) and the Americas 17 % (27 %). The transfer from the Americas to Europe is related to the product project life cycles of the Aspocomp's customers.

The total manufacturing by area was as follows: Europe 69 % (78 %) and Asia 31 % (22 %).

#### FINANCING, INVESTMENTS AND EQUITY RATIO

The Group's liquidity during the period under review was good. Interest-bearing net debt for the period totaled EUR 24.8 million (EUR 40.5 million), including EUR 26.3 million (EUR 30.5 million) in financial leasing liabilities, consolidated in the Group balance sheet. The liquid funds of the Group totaled EUR 29.8 million (EUR 19.7 million) and the gearing was 20.3 % (30.0 %). The gearing without the consolidated financial leasing liabilities was -1.3 % (7.4 %). The non-interest-bearing debts were EUR 37.1 million (EUR 26.1 million).

Gross investments for the period totaled EUR 13.8 million (EUR 19.7 million) or 7.6 % of the net sales (10.8 %). EUR 7.2 million of the investments were in Asia and EUR 6.6 million in Europe. Net financial expenses as a percentage of the net sales totaled 0.7 % (1.5 %). The equity ratio at the end of the fiscal year was 57.1 % (61.0 %).

#### SHARES AND SHARE CAPITAL

The number of Aspocomp's issued shares on December 31, 2003, was 10,041,026 and the share capital was EUR 10,041,026. 100,000 shares were in the possession of the company. The number of shares adjusted for the treasury shares was 9,941,026. During the period from January 1 to December 31, a total of 2,462,800 shares with a value of EUR 21,696,045.81 were traded on the Helsinki Exchanges. The nominee-registered portion of the shareholding was 12.43 % and the foreign portion 1.04 % at the end of the period. The share price reached a high of EUR 12.25 and a low of EUR 6.11 between January 1 and December 31, 2003. The average price was EUR 8.81. The closing price on December 31, 2003, was EUR 11.60 and the market capitalization of the company was EUR 115,315,901.60.

On September 18, 2003 the insurance company Sampo Plc announced that the share of the insurance company Sampo Life in the voting rights and share capital of Aspocomp Group Oyj has exceeded 10 %.

On September 18, 2003 the insurance company If Skadeförsäkring Holding Ab announced that the share of the If P&C Insurance Company Ltd in the voting rights and share capital of Aspocomp Group Oyj decreased to less than 5 %.

The Aspocomp Group Oyj's Annual General Meeting of April 4, 2003, authorized the Board of Directors to decide on acquiring and conveying of own shares and on increasing the share capital by a share issue and/or by taking a convertible loan. The authorizations are valid for one year from the date of the Annual General Meeting. The Board of Directors has not used the authorizations.

The Aspocomp Group Oyj's Annual General Meeting of April 4, 2003, decided that a dividend of EUR 0.25 per share will be distributed for the fiscal year 2002. The Extraordinary General Meeting held on December 10, 2003, decided that an extra dividend of EUR 0.05 per share, total of EUR 497,051.30, will be distributed for the fiscal year 2002.

The confirmed tax surplus of Aspocomp Group Oyj on December 31, 2002 was EUR 12.8 million and the confirmed loss was EUR 29.3 million.

The Board of Directors of Aspocomp Group Oyj has at its meeting of November 20, 2003 defined a long-term dividend policy for the company. In its consideration, the Board of Directors weighed the dividend target in relation to the company's long-term result and cash flow expectations after maintenance investments. The Board of Directors aim at annually proposing a dividend distribution that on the long-term distributes a minimum EUR 0.30 dividend per share per financial year, subject to the current number of issued shares.

#### PERSONNEL

The number of employees averaged 3,330 from January 1 to December 31, 2003, compared with 3,075 for the same period in the previous year. At the end of December 2003 there were 3,426 employees in all (2,907).

	Average number 2003 Jan 1-Dec 31	Average number 2002 Jan 1-Dec 31	Number 2003 Dec 31	Number 2002 Dec 31
Europe	1,053	1,503	955	1,076
Thailand	1,296	862	1,360	973
China	981	710	1,111	858
Total	3,330	3,075	3,426	2,907

A proposal related to the personnel negotiations of the Padasjoki printed wiring board factory was given on April 9, 2003 and the negotiations were concluded on May 26, 2003. After the negotiations the operations of the factory were notably downsized as a consequence of the changes in the business environment. A part of the personnel

was relocated to the other Group factories, about 30 persons continue to run the Padasjoki operations and about 40 persons were redundant. The Padasjoki factory's share of the Group personnel in 2002 was about 3 %.

As a result of the sale of the fixed assets and inventories related to the printed wiring board business of the Teuva factory, the whole personnel of the factory is employed by Cibo-Print Oy. The number of the personnel of the Teuva PWB factory on August 31, 2003 was about 80. Aspocomp Oy's share in Cibo-Print Oy is 19.1 %.

The Aspocomp Group has incentive systems that cover the whole personnel of the Group. In Finland factory personnel belong to a result-related bonus system and other personnel is included in the economic value added (EVA) based bonus system. The Group companies in China and in Thailand have their own incentive systems. The management and certain key persons are included in a new shareholding based incentive scheme started during the period. Precondition for belonging to the incentive scheme is that the participants to the scheme own Aspocomp Group Oyj shares. The bonus is based on the share price increase of the Aspocomp Group Oyj share during the next two years and the potential bonus will be paid in June 2005, provided that the person is still employed by the Aspocomp Group.

A person is able to belong only to one incentive system at a time.

At an Extraordinary Aspocomp Group Oyj Shareholders' Meeting held on October 22, 1999, it was decided that 750,000 stock options would be given to key persons to be named separately by Aspocomp Group Oyj and to a wholly owned subsidiary of the Group. Of this total, 375,000 were subscribed as A Options and 375,000 as B Options. The subscription period with the A Options started on November 1, 2001, and with the B Options on November 1, 2003. The subscription period for all options will expire on November 30, 2005. The subscription price is EUR 25, net of pre-subscription dividends paid on the stock, the current subscription price being EUR 23.70. The Board of Directors of Aspocomp Group Oyj is preparing to cancel the Warranty Program of 1999 and to nullify the A and B Options.

## MANAGEMENT

The Annual General Meeting of Aspocomp Group Oyj decided at its meeting on April 4, 2003, that the number of the Board Members is six. Mr Gustav Nyberg was re-elected as a Board Member. Authorized Public Accounting Firm PricewaterhouseCoopers Oy was appointed as the auditor of the company.

At its meeting of April 4, 2003, the Board of Directors elected Mr Tuomo Lähdesmäki as Chairman of the Board and Mr Jorma Eloranta as Vice-Chairman of the Board. The Board elected also Members for the Board Committees: Mr Tuomo Lähdesmäki is Chairman of the Compensation and Nomination Committees and Mr Jorma Eloranta a Member. The

Chairman of the Auditing Committee is Mr Gustav Nyberg, M. Karl Van Horn being a Member.

The Annual General Meeting of Aspocomp Group Oyj decided that the remuneration of the Board Members is paid on an annual basis. The Members of the Board of Directors decided that they acquire directly or indirectly Aspocomp Group Oyj shares with 40% of their gross remuneration during the time period from May 6 to June 15, 2003. The purchases were made within the limits set by the insider regulations. The Board Members have decided not to convey the acquired shares before the Annual General Meeting of 2004.

The President and Chief Executive Officer of Aspocomp Group Oyj, Mr Jarmo Niemi requested to resign from his post as President and CEO of the company effective August 14, 2003. The Board of Directors of Aspocomp Group Oyj accepted Mr Niemi's request to resign and agreed with him that he will be at the Board's disposal until the end of the year 2003. The duties of Chief Executive Officer of the company are for now being performed by Mr Pertti Vuorinen, Chief Financial Officer and Deputy CEO of Aspocomp.

After the period, on February 2, 2004, the Board of Directors of Aspocomp Group Oyj has appointed Ms Maija-Liisa Friman as the new President and CEO of the company. Ms Friman will take up her new appointment no later than May 1, 2004.

#### ENVIRONMENT

The environmental issues at the Aspocomp Group are developed in accordance with the principles for environmental management of the Business Charter for Sustainable Development defined by the International Chamber of Commerce.

The environmental management system of the printed wiring board factory in China, ACP Electronics Co., Ltd. was certified in June and as a result all the Aspocomp Group production sites are ISO 14001 certified.

#### LITIGATIONS

Legal actions related to the closing of the French company Aspocomp S.A.S. are still in process. According to expert opinion available, the writs of summons and the claims presented therein are unfounded. As a consequence, it is estimated that the writs of summons will have no effect on the profitability position of the company, its balance sheet or financial position.

#### IFRS IMPLEMENTATION

The Aspocomp Group will implement the reporting according to IFRS from the beginning of the year 2005. The Aspocomp Group has already from the year 1999 recorded all the financial leasing agreements as assets and liabilities. The value of inventories includes the

variable expenses as well as their share of the fixed expenses of purchasing and manufacturing costs. The deferred taxes have been recorded. Employee benefits of the Finnish subsidiaries have been mainly recorded. It is estimated that the changes in the accounting principles will not have a significant effect on the Financial Statements of the Group.

#### PROPOSAL FOR THE DISTRIBUTION OF DIVIDEND

The Board of Directors will propose at the Annual General Meeting to be held on April 2, 2004, that a dividend of EUR 0.30 per share to be distributed to the shareholders. According to the proposal of the Board the dividend record date will be April 7, 2004 and the dividends will be paid on April 16, 2004.

#### PROSPECTS

The mobile phone market is estimated to grow faster than during the year 2003. In the automotive and industrial business the steady yearly growth is estimated to continue. The telecommunication infrastructure market is expected to recover during the year.

The capacity situation in the PWB business is expected to improve and the industry to enter into a new growth trend during 2004.

Aspocomp's net sales are expected to increase meaningfully in 2004, with the growth being stronger towards the end of the year. The Asian share of the Group net sales is expected to be around 40 % in 2004 on a full year basis. During the year 2004 Asperation Oy and Imbera Electronics Oy are planning for commercialization.

The result of the fiscal year 2004 is expected to be positive. The beginning of the year remains challenging but clearly better than in 2003. The financial status is expected to continue to be strong.

#### ASPOCOMP GROUP INCOME STATEMENT, OCTOBER - DECEMBER

	10-12/03		10-12/02	
	MEUR	%	MEUR	%
NET SALES	50.5	100.0	51.6	100.0
Other operating income	0.5	1.0	0.0	0.0
Depreciation and write-downs	6.3	12.5	7.3	14.2
OPERATING PROFIT AFTER DEPRECIATION	2.0	4.0	4.8	9.3
Financial income and expenses	-0.2	-0.5	-0.4	-0.8



PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXES	1.8	3.5	4.4	8.5
Extraordinary income	0.0	0.0	0.0	0.0
Extraordinary expenses	0.0	0.0	0.0	0.0
PROFIT BEFORE TAXES	1.8	3.5	4.4	8.5
Minority interest	0.2	0.4	0.7	1.4
PROFIT FOR THE PERIOD	3.9	7.8	5.1	10.0
Earnings / Share, EUR	0.39		0.51	

Accrued taxes for this interim period have been calculated in accordance with the corporate tax rate in force during the period under review and they include taxes brought forward from earlier periods.

#### CASH FLOW STATEMENT

	10-12/03	10-12/02
	MEUR	MEUR
Cash flow from operations	16.2	17.4
Cash flow from investments	-4.8	-6.1
Cash flow before financing	11.4	11.3
Decrease in long-term financing	-1.3	-7.7
Increase in short-term financing	0.3	5.3
Dividends paid	-0.5	-
Other financing	-	-
Total financing	-1.4	-2.4
Increase/decrease in liquid funds	10.0	11.6
Liquid funds at the end of the period	29.8	19.7

#### ASPOCOMP GROUP INCOME STATEMENT, JANUARY - DECEMBER

	1-12/03		1-12/02	
	MEUR	%	MEUR	%
NET SALES	182.3	100.0	182.9	100.0
Other operating income	1.2	0.7	1.0	0.1
Depreciation and write-downs	29.7	16.3	30.4	16.6
Non-recurring costs (included both in depreciation and other costs)	4.3		27.7	
OPERATING PROFIT/LOSS AFTER DEPRECIATION	-5.3	-2.9	-23.2	-12.7

Financial income and expenses	-1.3	-0.7	-2.7	-1.5
PROFIT/LOSS BEFORE EXTRAORDINARY ITEMS AND TAXES	-6.6	-3.6	-25.9	-14.2
Extraordinary income	0.0	0.0	0.0	0.0
Extraordinary expenses	0.0	0.0	0.0	0.0
PROFIT/LOSS BEFORE TAXES	-6.6	-3.6	-25.9	-14.2
Minority interest	2.2	1.2	3.7	2.0
PROFIT/LOSS FOR THE PERIOD	-0.9	-0.5	-18.6	-10.1
Earnings / Share, EUR	-0.09		-1.86	

Accrued taxes for this interim period have been calculated in accordance with the corporate tax rate in force during the period under review and they include taxes brought forward from earlier periods.

#### ASPOCOMP GROUP BALANCE SHEET

	12/03 MEUR	12/02 MEUR	Change %
Non-Current Assets			
Intangible assets	4.2	5.6	-26.6
Tangible assets	105.2	131.3	-19.9
Investments	1.7	1.6	6.0
Current Assets			
Inventories	20.8	20.0	4.0
Receivables	52.7	43.9	19.8
Investments	20.8	0.0	
Cash and bank deposits	8.9	19.7	-54.5
TOTAL ASSETS	214.2	222.2	-3.6
Shareholders' equity			
Share capital	10.0	10.0	0.0
Other shareholders' equity	92.1	98.6	-6.6
Minority interest	20.5	27.3	-25.0
Mandatory reserves	1.7	2.1	-21.6
Long-term liabilities	28.7	38.4	-25.3
Short-term liabilities	61.3	45.7	34.0

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	214.2	222.2	-3.6
CASH FLOW STATEMENT			
		1-12/03	1-12/02
		MEUR	MEUR
Cash flow from operations		25.4	26.0
Cash flow from investments		-11.3	-19.7
Cash flow before financing		14.1	6.4
Decrease in long-term financing		-7.0	-6.7
Increase/decrease in short-term financing		5.0	-3.8
Dividends paid		-3.0	-
Other financing		-	1.8
Total financing		-5.0	-8.7
Increase/decrease in liquid funds		9.0	-2.4
Liquid funds at the end of the period		29.8	19.7
KEY FIGURES			
		12/03	12/02
Equity/share, EUR		10.20	10.85
Equity ratio, %		57.1	61.0
Gearing, %		20.3	30.0
Gross investments, MEUR		13.8	19.8
Average Personnel		3,330	3,075
CONTINGENT LIABILITIES			
		12/03	12/02
		MEUR	MEUR
Securities on Group liabilities		8.0	9.6
Operational leasing liabilities		0.2	0.1
Other liabilities		24.4	0.3
TOTAL		32.6	10.0
DERIVATIVE CONTRACTS			
Foreign Currency Forward Contracts			
Market Value		0.0	0.0
Nominal Value		4.6	0.0
Electricity Forward Contracts			
Market Value		0.0	0.0
Nominal Value		0.7	0.0

All figures are unaudited.

Vantaa, February 11, 2004

ASPOCOMP GROUP OYJ

Board of Directors

For more information, please contact Acting CEO Pertti Vuorinen at +358 9 7597 0714.

ASPOCOMP GROUP OYJ

Pertti Vuorinen  
Acting CEO

ASPOCOMP IN BRIEF

Aspocomp Group serves the electronics industry by supplying high-tech electronic components and services like PWBs (printed wiring boards), PWB-related design as well as mechanics and modules. Aspocomp's products are used in mobile handsets, telecommunications infrastructure, automotive and other industrial applications.

Aspocomp Group's production sites are located near the customers in Finland, China and Thailand. The Group net sales in 2003 were about EUR 180 million and the number of personnel was about 3,300.

The Group parent company Aspocomp Group Oyj is listed on the Helsinki Stock Exchanges since year 1999.

Some statements in this stock exchange release are forecasts and actual results may differ materially from those stated. Statements in this stock exchange release relating to matters that are not historical facts are forecasts. All forecasts involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performances or achievements of Aspocomp Group to be materially different from any future results, performances or achievements expressed or implied by such forecasts. Such factors include general economic and business conditions; fluctuation of currency exchange rates; increases in PWB industry capacity and competition; the ability of the company to implement its investment program and to continue to expand its business outside the European market.

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